

**Note: Key data/information in this sample page is hidden, while in the report it is not.**

#### 4 Producer, 2011-2012

Table 4-1 Producers of emamectin benzoate technical in China, 2011-2012

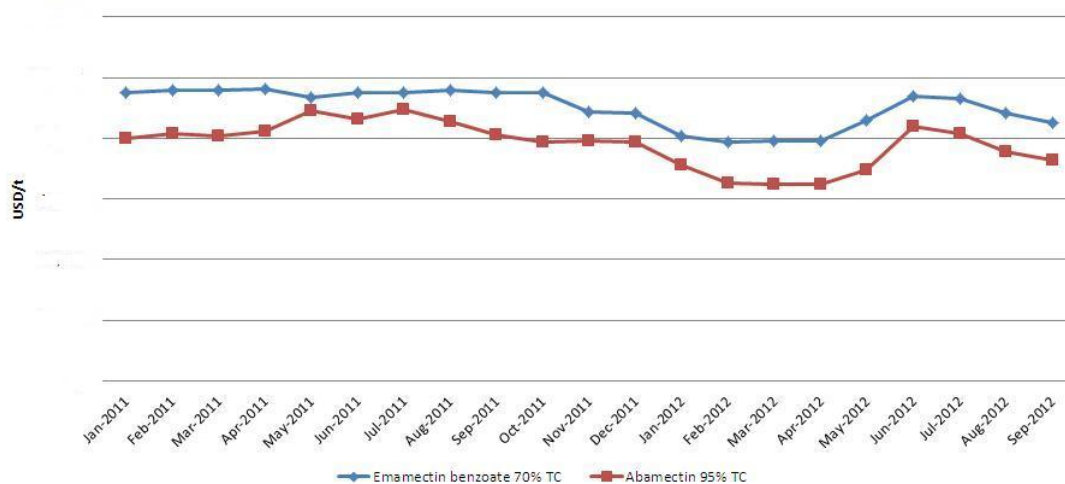
No.	Company	Location	Status '12 (Technical)	Status '12 (Formulations)	Capacity'12 (t/a)	Output'11 (tonne)
1	Lynhi Fine Chemical Co., Ltd.	Hebei	Active	Active	120	XXX
2	Zhejiang Shenghua Biok Biology Co., Ltd.	Zhejiang	Active	Active	XXX	XXX
3	Hebei Veyong Bio-chemical Co., Ltd.	Hebei	Active	Active	XXX	XXX
4	XXX	Hebei	Active	Stopped	XXX	XXX
5	XXX	Shandong	Active	Active	XXX	XXX
6	XXX	Shandong	Active	Active	XXX	XXX
7	XXX	Heilongjiang	Active	Active	XXX	XXX
...	...	...	...	...	...	...

*Note: Shijiazhuang Southern Star Additive Co., Ltd. has stopped production since May 2012 and didn't reveal when it would resume its production.*

Source: CCM

## 5 Price, Jan. 2011-Sept. 2012

Figure 5-1 Monthly ex-works prices of emamectin benzoate 70% TC and abamectin 95% TC in China, Jan. 2011-Sept. 2012



Note: Ex-works price includes VAT.

Source: CCM

At present, emamectin benzoate technical faces oversupply due to its accessible production process. Besides, price transparency leaves little space for producers to bargain, as a result, the price of emamectin benzoate technical always stays at the bottom. Abamectin technical correlates with the cost of emamectin benzoate technical. Industry insiders always calculate emamectin benzoate technical's cost price in terms of abamectin technical's sale price as shown by the formula below:

$$\text{Emamectin benzoate 70\% technical's cost price} = (\text{Abamectin 95\% technical's sale price} * \text{XXX} + \text{XXX}) / \text{XXX}$$

